

Helping Bay Area investors organize their finances, make informed decisions and stay on track since 1988

## Included Services by Client **Planners Accumulators** Investors **1M 500K** 250K Investable Assets: \$500 - \$2000 \$500 **Comprehensive Financial Plan** Hourly fee $\sqrt{}$ **Modular Financial Plan** Х **Financial Action Plan** General Financial planning/advising Hourly fee Hourly fee Hourly fee **Comprehensive Annual Plan Review** $\sqrt{}$ $\sqrt{}$ **Annual Financial Overview** Х Х **Retirement Income Distribution Modeling** $\sqrt{}$ \$500 Semi-Annual Annual **Progress Meetings** Quarterly $\sqrt{}$ Asset Monitorina **Insurance** Review $\sqrt{}$ **Quarterly Newsletter** Weekly Commentary **Online Account Access** Collaboration with Attorney or CPA Family Generation Transfer Meeting Albridge Reports **Estate and Charitable Planning Services** Tax Plan Review **Business Planning** Joint Calls with Money Managers **Trust Review Service\*** Advanced Portfolio Analysis Service\*

(\*Services provided by Ladenburg Thalmann Asset Management and Premier Trust)

Individual Services	Fee	
Comprehensive Financial Plan	\$1,500 - \$5,000**	(**Fee varies based on the complexity of the plan)
Hourly Planning Fee	\$200	complexity of the plant
Modular Financial Plan	\$500	
Financial Action Plan	\$250	
Insurance Review	\$250	
Collaboration with Attorney or CPA	\$100 / hr	
Family Generation Meeting	\$500	
Estate, Charitable Giving Plan	\$500	
Business Planning	\$2,500	

"Securities offered through Securities America, Inc., a registered broker dealer, member FINRA/SIPC. Advisory services offered through Securities America Advisors, Inc., an SEC registered investment advisor, John M Plaza, Representative. John M Plaza is not affiliated with the Securities America Companies."

Asset Management Fees	Account Size	%
(Advisor fee only, additional account fees may apply)		
	Above \$1.5M	0.75
	\$1M - \$1.5M	1.00
	\$500K - \$1M	1.50
	\$250K - \$500K	2.00